

## Grey Mountain Partners Sells Stratix to Tailwind Capital

**BOULDER, Colorado and NORCROSS, Georgia** — Grey Mountain Partners (“Grey Mountain”) announced the sale of The Stratix Corporation (“Stratix” or “Company”) to Tailwind Capital. Grey Mountain had partnered with the Company since November 2011. Stifel served as exclusive financial advisor to Stratix and Grey Mountain in the transaction.

### **About The Stratix Corporation**

Stratix, based in Norcross, GA, is one of the leading managed mobility services (“MMS”) providers in the U.S. The Company manages greater than one million mobile rugged and consumer devices for an established blue-chip customer base across multiple industries. MMS services include the procurement, provisioning, activation, deployment, expense management, technical support, monitoring, repair and spare pool management of mobile devices, which require considerable operational and technical prowess. For more information please visit [www.stratixcorp.com](http://www.stratixcorp.com).

### **About Grey Mountain Partners**

Grey Mountain Partners is a Boulder, Colorado-based private equity firm that focuses on partnering with management to create lasting value through operational improvements and strategic growth initiatives. Grey Mountain invests at the small end of the middle-market in companies across a wide range of industries, manages approximately \$700 million of assets, and is currently investing from its third fund, which was raised in 2013.

For additional details on the transaction, to discuss new investment opportunities or to learn about Grey Mountain’s Executive Sponsorship Program, contact Ben Ault in Minneapolis or Dan Allen in Pittsburgh. For more information about Grey Mountain Partners, please visit [www.greymountain.com](http://www.greymountain.com).

### **About Stifel**

Stifel Financial Corp. (NYSE: SF) is a financial services holding company headquartered in St. Louis, Missouri, that conducts its banking, securities, and financial services business through several wholly owned subsidiaries. Stifel’s broker-dealer clients are served in the United States through Stifel, Nicolaus & Company, Incorporated; Keefe, Bruyette & Woods, Inc.; Miller Buckfire & Co., LLC; and Century Securities Associates, Inc., and in the United Kingdom and Europe through Stifel Nicolaus Europe Limited. The Company’s broker-dealer affiliates provide securities brokerage, investment banking, trading, investment advisory, and related financial services to individual investors, professional money managers, businesses, and municipalities. Stifel Bank & Trust offers a full range of consumer and commercial lending solutions. Stifel Trust Company, N.A. and 1919 Investment Counsel & Trust Company offer trust and related services. To learn more about Stifel, please visit the Company’s web site at [www.stifel.com](http://www.stifel.com).



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