

Grey Mountain Partners Affiliate Company Binswanger Glass Acquires Signature Glass, Inc.

BOULDER, Colorado — Binswanger Glass, an affiliate of Grey Mountain Partners, has acquired the assets of Signature Glass, Inc. (“Signature Glass”), a contract glazing business in Houston, TX. Signature Glass is a leading commercial glazing contractor in the Houston metropolitan area with focused expertise in curtain wall and window wall systems, storefront and entrance systems, and in-house fabrication of aluminum framing systems.

“We are privileged to partner with Mike and Sandy Skobla and all of Signature Glass’s employees to continue providing excellent glazing service to customers throughout the Houston metropolitan area,” stated Tim Curran, CEO and President of Memphis, TN-based Binswanger Glass. “This acquisition is representative of the strategic growth plan for Binswanger Glass, which comprises bolstering our presence in growing markets such as Houston, expanding into new geographies outside of our current footprint, and partnering with strong operators that have built a dependable team of glaziers.”

Signature Glass has been in operation since 1999, when it was founded by Mike and Sandy Skobla. Since 1999, the Skoblas have built the business by consistently exceeding expectations of both general contractors and business owners on construction projects ranging from storefronts to mid-rise commercial and institutional buildings.

“Being a part of the Binswanger Glass family is the right fit for our company, our customers, and our employees,” said Mike Skobla, President of Signature Glass Holdings, LLC, the newly-formed subsidiary of Binswanger. “We have developed great relationships with general contractors and business owners within the Houston area, and now being a part of an organization with a contract glazing presence throughout all of Texas and 14 other states will allow us to continue to grow profitably.”

Signature Glass will continue to operate under the Signature Glass name, as a division of Binswanger Glass.

About Binswanger Glass

Binswanger Glass is the largest full-service designer, retailer, and installer of architectural glass and aluminum products within the construction, residential, and automotive markets in the United States. Binswanger Glass was originally founded in 1872 and is headquartered in Memphis, TN. The Company has 66 locations across 15 states.

About Grey Mountain Partners

Grey Mountain Partners is a Boulder, Colorado-based private equity firm that focuses on partnering with management teams to create lasting value through operational improvements and by supporting strategic growth initiatives. The firm invests in lower middle-market companies across a wide range of industries and has approximately \$700 million of assets under management.

For additional details on the transaction, to discuss new investment opportunities, or to learn about Grey Mountain's Executive Sponsorship Program, please contact Ben Ault or Dan Allen. For more information about Grey Mountain Partners, please visit www.greymountain.com.

Main Office

1470 Walnut Street, Suite 400
Boulder, CO 80302
t 303.449.5692
f 303.449.3194
sourcing@greymountain.com
www.greymountain.com

Minneapolis Office

80 South 8th Street, Suite 4900
Minneapolis, MN 55402

Ben Ault

t 612.259.8182
bault@greymountain.com

Pittsburgh Office

301 Grant Street, Suite 4300
Pittsburgh, PA 15219

Dan Allen

t 412.736.9713
dallen@greymountain.com