

Grey Mountain Partners Invests in Binswanger Enterprises, LLC

Grey Mountain Partners (“Grey Mountain”) has acquired Binswanger Enterprises, LLC (“Binswanger”). Headquartered in Memphis, TN, Binswanger is a designer, installer, and retailer of architectural glass and aluminum products, focused on the maintenance, repair and renovation of residential and commercial buildings as well as the auto glass replacement market.

Will Pucillo of Grey Mountain, said, “We are buying an excellent business with incredible growth prospects. Since 1872, Binswanger has been a leader in a fragmented industry and is known as a reliable, customer-centric organization. Binswanger serves the commercial and specialty glass, auto glass, and residential glass end markets through over 70 locations.”

“Grey Mountain’s ownership enables the management team to focus on a stand-alone business strategy,” said Pucillo. “Binswanger is now independent of ownership by a glass fabricator or distributor, which will allow greater diversity in product options. The management team and over 750 employees can now focus on better serving its customer base and growing into new parts of the market.”

About Binswanger Enterprises, LLC

With over 70 locations in 14 states, Binswanger is the largest full-service designer, retailer, and installer of architectural glass and aluminum products within the construction, residential, and automotive markets in the United States. Binswanger Glass was originally founded in 1872 and is headquartered in Memphis, TN. For more information, please visit www.binswangerglass.com.

About Grey Mountain Partners

Grey Mountain Partners is a Boulder, Colorado-based private equity firm that focuses on partnering with management teams to create industry-leading businesses with best-in-class operations. Grey Mountain invests in lower middle-market companies across a wide range of industries and in transactions with enterprise values between \$30 million and \$150 million. For more information please visit www.greymountain.com.

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